THE NICHE CLINIC

Sunday Niche Newsletter

Sunday, October 22, 2023

Issue 6

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In just 9 days, on Halloween Night, Opening Ceremonies begins.

The event starts at sundown (6:30pm) on Tuesday, October 31 at 514 South Street.

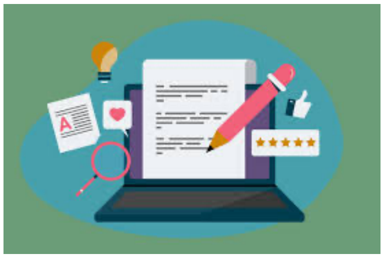
The evening will include trick-or-treating with both police and private security present, a scavenger hunt, foodm and other activities.

Perhaps most excitingly, the event will include contracts!

Do this if you haven't already!

www.nicheclinic.org/yearsurvey

Those who have already completed their pre-selection survey will be the first to get their contracts.

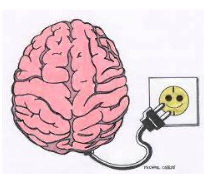


Those who have not completed the survey will construct their contracts at our event.

Lastly, there will be an opportunity for "extra credit."

Since we are not school, the "extra credit" will apply to your paycheck rather than a grade.

In the past 5 issues, important financial terms have been **bolded**.



Refamiliarizing yourself, and even memorizing those terms, will set you up for success on the extra credit.

All those terms have been relisted below. Good luck!

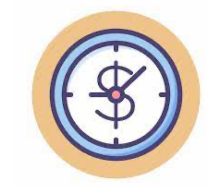
Currency is government created money. "Cash" is the most popular slang term. It suffers from inflation and taxation, so it is an imperfect and limited way to grow wealth.

A **security** is a government-registered financial product that attempts to become more valuable over time.

The agency of the United States government tasked with vetting and approving such assets is called the **Securities Exchange Commission (SEC).**

A **prospectus** (think "to prospect," which means "to examine") gives information about the security for those who are "examining" the asset to determine if it's worthy of purchase.

A **wage** is a fixed payment you receive, usually daily or weekly. If you make $10 an hour and work for 10 hours, then you will receie $100. Simple as that.



A **salary** is a contracted yearly payment that is spread out across many pay periods. If you make $120,000 a year – a tremendous and impressive salary – and you receive a pycheck twice a month, then you can expect $5,000 every two weeks (before taxes.)

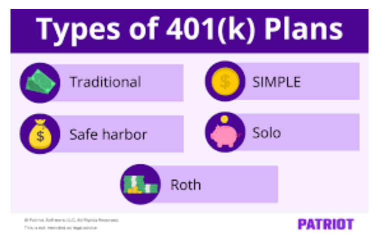
Another benefit from salaries – aside from the secure yearly pay rate – are the **fringe benefits**. Fringe means "border" or "edge." A salary offers you a yearly payrate, but it often comes with extra monetary benefits that come very close to (or "border") being just extra money.
Health insurance, retirement plans, and paid vacations are examples of fringe benefits.

By law, when you work **full-time** (40 hours a week) after a period of time your employer is required to offer you a retirement plan, which is a very important fringe benefit.

A **retirement plan** is when the company gives you extra money in the form of stocks or other investments for you to use when you retire and will no longer have a job.

For example, teachers in the School District of Philadelphia receive their retirement plan in the form of a "**pension**," which is a guaranteed monthly paycheck AFTER a person has stopped working.

Amazon offers **401k plans** to employees, a retirement plan for those who work in for-profit organizations or companies. 401k plans purchase extra stock and investments for you that you can access into retirement.



Some businesses, like Wawa, offer a "**employee stock ownership plan**" or ESOP which awards shares of the employment company stock (here it's Wawa) as an extra fringe benefit.